

**MINUTES OF THE MEETING OF THE
MOTOR VEHICLE SALES FINANCE DIVISION
3017 Kingman Street
Metairie, Louisiana 70006
Monday, September 11, 2023**

The meeting was called to order at 11:04 a.m. by Chairman Greg Lala.

Present were:

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| Commissioner V. Price LeBlanc, Jr. | Commissioner Eric R. Lane |
| Commissioner Kenneth "Mike" Smith | Commissioner Keith Hightower |
| Commissioner Keith Marcotte | Commissioner Scott A. Courville |
| Commissioner Donna Corley | Commissioner Charles R. Henderson, Jr. |
| Commissioner Maurice C. Guidry | |

L. A. House, Executive Director
Amy Casey, Executive Director
Adrian F. LaPeyronnie, III, Counselor
Gregory F. Reggie, Counselor
Burgess E. McCranie, Jr., Counselor

Absent were:

| | |
|-------------------------------|-------------------------------------|
| Commissioner Allan Krake | Commissioner Stephen L. Guidry, Jr. |
| Commissioner Randy Scoggin | Commissioner Terryl J. Fontenot |
| Commissioner Raney J. Redmond | |

Also, in attendance were: Audry Courville; Karen Henderson; and Commission staff: Ingya Cattle, Assistant Executive Director; Scott Landreneau, Commission Investigator Supervisor; Commission Investigators: Neil Rogers, Antoine DeRouen, Kevin Broussard, Benjamin Guidry, Angel Brisson, George Fuller, and Dorothy Robinson; Stacey Broussard, Administrative Coordinator Supervisor; Administrative Coordinators: Trina Adams, Brandy Delucca, Tina Benoit, Alyssa Williams, Antoinette Moore, LaQuosa "KoeKoe" Armstrong, and Paulette Brazil; and Angela Flannery, Accountant.

The Executive Director advised the Commission Members a pre-hearing had been held on July 10, 2023, pursuant to LSA-R.S. 49:977.3(C), regarding Hearing #2023-098, Papa Joe's Auto Sales LLC, 1667 MacArthur Drive, Alexandria, LA 71301, for alleged violations of LA-R.S. 6:969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301.A.(1) a. & b. License Requirement and Exception. In attendance representing Papa Joe's Auto Sales LLC were Joel Couvillon, Owner and Alvin Perkins, Attorney; and representing the Commission were: Chairman Greg Lala; Counselor Gregory F. Reggie; Scott Landreneau, Commission Investigator Supervisor; Neil Rogers and Ben Guidry, Commission Investigators; Trina Adams, Administrative Coordinator; Ingya Cattle, Assistant Executive Director; and the Executive Director. The Executive Director advised the Commission Members the following Consent Judgment had been recommended by Chairman Lala and accepted by the representative of Papa Joe's Auto Sales LLC, if accepted and ratified by the Commission. Commissioner Marcotte made a motion to accept and ratify the Consent Judgment in this matter. Commissioner Courville seconded this motion and it was unanimously approved.

IN RE:

Hearing #2023-098

**Papa Joe's Auto Sales LLC
1667 MacArthur Drive
Alexandria, LA 71301**

**Alleged violations of LA-R.S. 6:969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73.
Licensing §7301.A.(1) a. & b. License Requirement and Exception**

CONSENT JUDGMENT

After considering the entire record in this matter and the interest of the parties in amicably resolving it, the parties have consented to a judgment in favor of the Louisiana Motor Vehicle Commission based upon alleged violations by Papa Joe's Auto Sales LLC of LA-R.S. 6:969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301.A.(1) a. & b. License Requirement and Exception. Therefore, based on the parties' mutual consent:

IT IS HEREBY AGREED by and between Papa Joe's Auto Sales LLC and the Louisiana Motor Vehicle Commission that respondent waives:

- A. Any further procedural rights or remedies afforded under the law;
- B. The requirement that the Commission's judgment recites statement of a findings of fact and conclusions of law; and
- C. All rights to seek judicial review or otherwise to challenge or contest the validity of the judgment entered pursuant to this agreement.

IT IS HEREBY FURTHER AGREED the Notice of Hearing may be used in construing the terms of the order. No agreement, understanding, representation or interpretation not contained in the order or the agreement may be used to vary or contradict the terms of the order.

IT IS AGREED, ADJUDGED, AND DECREED that Papa Joe's Auto Sales LLC in complete satisfaction of all above-referenced violations, pay a fine to the Louisiana Motor Vehicle Commission in the amount of TWO THOUSAND (\$2,000.00) DOLLARS. The Commission agrees, as part of this settlement, that the consent judgment is prospective so any other alleged violation by Papa Joe's Auto Sales LLC of the same provision that pre-dates the violation(s) addressed in this consent judgment will not be pursued as a violation.

IT IS FURTHER AGREED, ADJUDGED, AND DECREED that Papa Joe's Auto Sales LLC pay the cost of the pre-hearing conference to the Louisiana Motor Vehicle Commission in the amount of FOUR HUNDRED (\$400.00) DOLLARS.

JUDGMENT RENDERED AND SIGNED this 11th day of September, 2023.

**Chairman Gregory Lala
LOUISIANA MOTOR VEHICLE COMMISSION**

AGREED:

PAPA JOE'S AUTO SALES LLC

By: _____

LOUISIANA MOTOR VEHICLE COMMISSION

By: _____
Gregory Reggie, Commission Counsel

The Executive Director advised the Commission Members a pre-hearing had been held on July 10, 2023, pursuant to LSA-R.S. 49:977.3(C), regarding Hearing #2023-099, Papa Joe's Auto Sales LLC DBA Joel's Auto Sales, 1625 MacArthur Drive, Alexandria, LA 71301, for alleged violations of LA-R.S. 6:969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301.A.(1) a. & b. License Requirement and Exception. In attendance representing Papa Joe's Auto Sales LLC DBA Joel's Auto Sales were Joel Couvillon, Owner and Alvin Perkins, Attorney; and representing the Commission were: Chairman Greg Lala; Counselor Gregory F. Reggie; Scott Landreneau, Commission Investigator Supervisor; Neil Rogers and Ben Guidry, Commission Investigators; Trina Adams, Administrative Coordinator; Ingya Cattle, Assistant Executive Director; and the Executive Director. The Executive Director advised the Commission Members the following Consent Judgment had been recommended by Chairman Lala and accepted by the representative of Papa Joe's Auto Sales LLC DBA Joel's Auto Sales, if accepted and ratified by the Commission. Commissioner Marcotte made a motion to accept and ratify the Consent Judgment in this matter. Commissioner Corley seconded this motion and it was unanimously approved.

IN RE:

Hearing #2023-099

**Papa Joe's Auto Sales LLC
DBA Joel's Auto Sales
1625 MacArthur Drive
Alexandria, LA 71301**

**Alleged violations of LA-R.S. 6:969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73.
Licensing §7301.A.(1) a. & b. License Requirement and Exception**

CONSENT JUDGMENT

After considering the entire record in this matter and the interest of the parties in amicably resolving it, the parties have consented to a judgment in favor of the Louisiana Motor Vehicle Commission based upon alleged violations by Papa Joe's Auto Sales LLC DBA Joel's Auto Sales of LA-R.S. 6:969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301.A.(1) a. & b. License Requirement and Exception. Therefore, based on the parties' mutual consent:

IT IS HEREBY AGREED by and between Papa Joe's Auto Sales LLC DBA Joel's Auto Sales and the Louisiana Motor Vehicle Commission that respondent waives:

- A. Any further procedural rights or remedies afforded under the law;
- B. The requirement that the Commission's judgment recites statement of a findings of fact and conclusions of law; and
- C. All rights to seek judicial review or otherwise to challenge or contest the validity of the judgment entered pursuant to this agreement.

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JUDGMENT RENDERED AND SIGNED this 11th day of September, 2023.

**Chairman Gregory Lala
LOUISIANA MOTOR VEHICLE COMMISSION**

AGREED:

**PAPA JOE'S AUTO SALES LLC
DBA JOEL'S AUTO SALES**

By: _____

LOUISIANA MOTOR VEHICLE COMMISSION

By: _____
Gregory Reggie, Commission Counsel

The Executive Director advised the Commission Members a pre-hearing had been held on July 10, 2023, pursuant to LSA-R.S. 49:977.3(C), regarding Hearing #2023-100, Papa Joe's Auto Sales LLC DBA Joel's Auto Sales, 5517 Coliseum Boulevard, Alexandria, LA 71301, for alleged violations of LA-R.S. 6:969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301.A.(1) a. & b. License Requirement and Exception. In attendance representing Papa Joe's Auto Sales LLC DBA Joel's Auto Sales were Joel Couvillon, Owner and Alvin Perkins, Attorney; and representing the Commission were: Chairman Greg Lala; Counselor Gregory F. Reggie; Scott Landreneau, Commission Investigator Supervisor; Neil Rogers and Ben Guidry, Commission Investigators; Trina Adams, Administrative Coordinator; Ingya Cattle, Assistant Executive Director; and the Executive Director. The Executive Director advised the Commission Members the following Consent Judgment had been recommended by Chairman Lala and accepted by the representative of Papa Joe's Auto Sales LLC DBA Joel's Auto Sales, if accepted and ratified by the Commission. Commissioner Marcotte made a motion to accept and ratify the Consent Judgment in this matter. Commissioner Corley seconded this motion and it was unanimously approved.

IN RE:

Hearing #2023-100

**Papa Joe's Auto Sales LLC
DBA Joel's Auto Sales
5517 Coliseum Boulevard
Alexandria, LA 71301**

Alleged violations of LA-R.S. 6:969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301.A.(1) a. & b. License Requirement and Exception

CONSENT JUDGMENT

After considering the entire record in this matter and the interest of the parties in amicably resolving it, the parties have consented to a judgment in favor of the Louisiana Motor Vehicle Commission based upon alleged violations by Papa Joe's Auto Sales LLC DBA Joel's Auto Sales of LA-R.S. 6:969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301.A.(1) a. & b. License Requirement and Exception. Therefore, based on the parties' mutual consent:

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JUDGMENT RENDERED AND SIGNED this 11th day of September, 2023.

**Chairman Gregory Lala
LOUISIANA MOTOR VEHICLE COMMISSION**

AGREED:

**PAPA JOE'S AUTO SALES LLC
DBA JOEL'S AUTO SALES**

By: _____

LOUISIANA MOTOR VEHICLE COMMISSION

By: _____
Gregory Reggie, Commission Counsel

Chairman Lala called for a reading of the minutes of the July 10, 2023 meeting. Commissioner Marcotte made a motion to accept the minutes as read. Commissioner Hightower seconded this motion and it was unanimously approved.

The Executive Director was directed to include in these minutes the following excerpt from the Louisiana Motor Vehicle Commission meeting immediately preceding this meeting.

“Chairman Lala asked for a review of the July and August financial statements of the Louisiana Motor Vehicle Commission, Motor Vehicle Sales Finance Division, copies of which were before each Commission Member. Commissioner Smith made a motion to accept the July and August financial statements as presented and incorporate into these minutes. This motion was seconded by Commissioner Lane and it was unanimously approved.”

Chairman Lala called for a review of the motor vehicle sales finance licenses issued.

The Executive Director reported the applications and supporting documentation were in order for the following initial motor vehicle sales finance applicants.

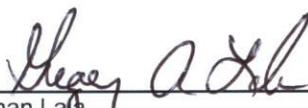
| SALES FINANCE COMPANY | CITY | LIC. # |
|---|--------------------------|----------------|
| Sango GMC, LLC DBA Sango Preowned Superstore | Vidalia, Louisiana | #SF-2023-01299 |
| Yarbrough Enterprises, LLC DBA Pineville Auto Sales | Pineville, Louisiana | #SF-2023-01300 |
| Big Tex Trailer World, Inc. DBA Big Tex Trailers | Prairieville, Louisiana | #SF-2023-01301 |
| Geaux Napoleonville, LLC DBA Barbera Chevrolet | Napoleonville, Louisiana | #SF-2023-01302 |
| DriveTime Car Sales Company, LLC DBA DriveTime | Shreveport, Louisiana | #SF-2023-01303 |
| Courtesy Motors Vermillion LLC DBA Courtesy Value.com Preowned Breaux Bridge | Breaux Bridge, Louisiana | #SF-2023-01304 |
| Trending Group, Inc. DBA TFT Co. | Baton Rouge, Louisiana | #SF-2023-01305 |
| Lendmark Financial Services, LLC | Gonzales, Louisiana | #SF-2023-01306 |
| Coco's Automotive, LLC | Baton Rouge, Louisiana | #SF-2023-01307 |
| Terrebonne Wealth Management, LLC DBA TWMG Automotive | Thibodaux, Louisiana | #SF-2023-01308 |
| Street Walker Auto Sales and Towing LLC | Baton Rouge, Louisiana | #SF-2023-01309 |
| Truvion Inc. | Irvine, California | #SF-2023-01310 |
| Casey Auto Sales LLC DBA Casey Auto Sales | Lafayette, Louisiana | #SF-2023-01311 |
| Cars Plus, Inc. | DeRidder, Louisiana | #SF-2023-01312 |
| Sango GMC, LLC DBA UME Motors | Slidell, Louisiana | #SF-2023-01313 |

Commissioner Lane made a motion to ratify the motor vehicle sales finance licenses issued to these initial motor vehicle sales finance applicants. Commissioner Courville seconded this motion and it was unanimously approved.

Chairman Lala called for a review of the licenses issued. Commissioner Marcotte made a motion to ratify the licenses issued: Sales Finance, #SF-2023-01299 through #SF-2023-01313; GAP Administrators, #GA-2023-00144 through #GA-2023-00157; and GAP Administrator Agents, #GAA-2022-00179, #GAA-2023-00115 through #GAA-2023-00159. Commissioner Smith seconded this motion and it was unanimously approved.

The Executive Director reported on routine matters being handled by the staff and not requiring action by the Commission at this time.

There being no further business, Commissioner Marcotte made a motion to adjourn the meeting at 11:15 a.m. Commissioner Smith seconded this motion and it was unanimously approved.



 Chairman Lala



 Executive Director